

# Chase Seibert

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<https://chase-seibert.github.io/blog/me>

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## Work History

### **Director of Engineering (M6) @ Dropbox**

Mar.2022 –Present, San Francisco

- Lead 70 engineers across 9 teams (Q4 2022)
- Engineering owner for Dropbox Teams, our main business product, ~50% of overall revenue
- Lead for engineering recruiting "modsquad"; define Dropbox interviewing best practices

### **Engineering Manager (M5) @ Dropbox**

May.2018 –Mar 2022, San Francisco

- Lead 47 people across 7 teams
- \$14.5M revenue impact in 2020, \$36.1m in 2021
- Reduce KTLO \$3.5M (~15 headcount reduction)
- Set direction GG -> CDM \$34M
- Mentored 3x direct reports into first-time managers, 1x into a manager of managers
- Hired 30 IC engineers in 2021

### **Senior Engineering Manager @ NerdWallet**

Apr.2015 – May.2018, San Francisco

- Evangelize the NerdWallet technical brand. Created our first external blogging program, resulting in 300+ posts.
- Leader in culture. Shepherded 100+ internal tech talks, 100+ team demos, increasing cross team engagement.
- Wrote technical phone screen script used for 300+ interviews, defined interview questions and process.
- Leader of multi-disciplinary teams. Hired and managed mobile, front-end, product, content with 21 total engineers.
- Hands-on technical depth. Created Python micro-service framework, 100% adoption, standardizing our services.
- Shipped first mobile apps in 5 weeks on React Native for a \$10M campaign. 350K installs in 6 months and \$450k

### **Engineering Manager @ Hearsay Social**

Oct.2012 – Apr.2015, San Francisco

- Hiring manager on 100+ interview loops, acting as culture evaluator & bar raiser.
- Led analytics, dev tooling teams at different times, up to 6 total engineers at once.
- Designed custom map-reduce architecture to generate 50GB of analytics daily.
- Introduced Scrum/Agile to 8 low-process engineering teams, increasing delivery velocity.

### **Senior Software Engineer @ Bullhorn**

Aug.2007 – Oct.2012, Boston

- Started as first software engineer in a 10 person company. Grew to 100. Learned a lot about scaling orgs.
- Sole technical contributor on a product that acquired 80,000 users in two years.
- Salesforce offered \$10M to buy the product, which raised the value of the company for an acquisition.
- Deployed 30 server cloud-based Python platform serving 3.8M page views/mo. Learned a lot about devops.

### **Software Engineer @ Bullhorn**

Aug.2003 – Oct.2007, Boston

- Wrote custom email server doing 500,000 emails a day, powering a core use case for an early stage business.
- Primary owner of a 500GB SQL Server 2000 database environment. Learned a lot about database administration.
- Database: 8 servers, 100 million queries a day, 99.9% uptime in 2004.
- Decision maker responsible for a \$200,000 a year IT budget.

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## Education

B.A., Boston University 2003  
Computer Science